



Information Summary

DATE

August 10, 2023

REVISED August 14, 2023

AGENDA ITEM 1F

SUBJECT

MAX Dispatch System Contract Award

PURPOSE

To request authorization for the Chief Executive Officer (CEO) to execute a contract with Zetron Inc., to purchase the MAX Dispatch System in the amount of \$386,380 plus a contingency of \$38,000 for an amount not to exceed of \$424,380.

RECOMMENDATION

Staff recommends that the RMC forward to the Board of Directors authorization for the CEO to execute a contract with Zetron Inc., to purchase the MAX Dispatch System in the amount of \$386,380 plus a contingency of \$38,000 for an amount not to exceed of \$424,380.

BACKGROUND | DISCUSSION | CONSIDERATION

The radio dispatch system that is currently in use is a "Motorola MIPS 5000" which includes the software running on the seven supplied PCs, a set of six console radios, and six digital network to radio gateways. The current system is no longer manufactured and is beyond useful life. The Zetron System includes installation, configuration and training (\$30,100), equipment and hardware for 13 (\$184,452), software licenses (\$87,848), and customer support services with a 4-year extended service plan (\$83,980).

We have tested several possible solutions and determined that the Zetron system is both cost effective and meets our needs. The current Motorola solutions product (AXS Command) is several times more expensive. It is our understanding the City of Phoenix is also planning on upgrading some of their systems to Zetron. Additionally we have reviewed the health of the companies offering solutions, with Zetron being a stable company with a significant history.

The recommended award of the contract to Zetron Inc. is under a cooperative procurement agreement with the State of Arizona.

An independent cost estimate including a cost comparison and price analysis have been completed. The proposed price has been deemed fair and reasonable based on the price analysis.

**COST AND BUDGET**

The cost to purchase this MAX Dispatch System is an amount not to exceed of \$424,380. This cost includes On-Site and Customer Support Services. The cost for the MAX Dispatch System is included in the Valley Metro Rail Proposed FY2024 Operating and Capital Budget. Contract obligations beyond FY2024 are incorporated into the Valley Metro Rail Five-Year Operating Forecast and Capital Program (FY2024 thru FY2028).

The source of funding is from Member Cities.

COMMITTEE PROCESS

Board of Directors: August 17, 2023, for action

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ATTACHMENT

None